

# UPDATE

NEW & NOTEWORTHY DEVELOPMENTS AT THE PERFORMANCE-DRIVEN SEARCH FIRM

## Global Insurance Team

CTPartners recently announced the formation of a team dedicated to global insurance. Spearheading the team will be **Matthew Andrews**, a Partner based in London, along with **Pagan Van**, Managing Partner of the CTPartners Hong Kong office, and **Peter Reed**, a New York-based Partner.

The newly formed team will capitalize on the considerable insurance industry talent already resident among the firm's worldwide network of top-quality professionals. Anchored within the executive search firm's highly regarded Financial Services Practice, the dedicated global insurance team will leverage a knowledge base that is both broad and deep. With strong backgrounds serving the insurance sector, this new team will ensure maximum access and performance results for CTPartners' valued clients as well as for global executive candidates.



Matthew Andrews



Pagan Van



Peter Reed

## Asian Expansion

As a significant element in CTPartners' ongoing global expansion, the search firm simultaneously opened offices in Hong Kong and Singapore earlier this year.

"We know from our clients how critical the Asia Pacific region is to their ongoing and future growth activities," notes CTPartners CEO Brian Sullivan. "This expansion reflects our commitment to serving corporations on a worldwide basis with coverage that now spans all major industry sectors throughout the U.S., Europe, Latin America, Asia, and the Middle East."

**Kathryn Yap**, a search professional with more than a dozen years of experience in Asia Pacific, is based in Singapore, and will serve as Managing Partner of Asia Pacific TMT. **Pagan Van**, whose executive recruitment expertise in the region includes the professional services and insurance industry sectors, was named Managing Partner of the Hong Kong office.



Kathryn Yap

The expansion into AsiaPac is in keeping with CTPartners' commitment to offer global corporations an alternative to the search industry's traditional oligopoly. "In Hong Kong, Singapore, and elsewhere, we will partner with our clients to identify high-quality executives who can deliver strategic growth," says Mr. Sullivan. He emphasizes, "We will accomplish this while maintaining our firm's commitment to its global metrics, providing performance, quality and results within an accountable and transparent framework."

## Welcome and Kudos

Expanding on a global basis, CTPartners has welcomed more than 40 new Partners and Principals during the period from January 1, 2006 through April 15, 2007. PQR proudly presents the newest and recently promoted members of the team.

**Alexandra Alberti**, Principal in Technology, Media & Telecom, Paris  
**Paul Aldrich**, Partner in Financial Services, London  
**Kristen Alexander**, Principal in Life Sciences & Healthcare, New York  
**Ben Anderson**, Partner in Technology, Media & Telecom, Menlo Park  
**Matthew Andrews**, Partner in Financial Services, Insurance Specialisation, London  
**Henry Behforooz**, Partner in Financial Services, London  
**Chris Berger**, Principal in Human Resources, New York  
**Grace Borrelli**, Managing Partner in European Technology, Media & Telecom, London  
**Barry Bregman**, Partner in Financial Services, New York  
**James Bright**, Principal in Financial Services, London  
**David Burton**, Managing Partner in European Professional Services, London  
**Chris Coe**, Managing Partner in European Life Sciences & Healthcare, London  
**Mike DeSimone**, Partner in Professional Services, Washington, D.C.  
**Sylvain Dhenin**, Managing Partner in Professional Services, Geneva and Paris  
**Jim DiFilippo**, Partner in Retail, New York  
**Bill Domann**, Partner in Life Sciences & Healthcare, Menlo Park  
**Bill Epifanio**, Partner in Financial Services, New York  
**Marc Gasperino**,\* Principal in Technology, Media & Telecom, New York  
**Deb Germaine**, Partner in Technology, Media & Telecom, Boston  
**Rebecca Glasman**,\* Principal in Financial Services, New York  
**Doug Hanslip**, Partner in Financial Services, Chicago  
**Mike Kelly**, Managing Partner in Board Services, New York  
**Aidan Kennedy**, Partner in Financial Services, London  
**Gary Klein**, Partner in Technology, Media & Telecom, New York  
**Linda Klemme**, Partner in Financial Services, London  
**Alain Leclerc**, Partner in Life Sciences & Healthcare, Paris  
**Geoffrey Loree**,\* Principal in Professional Services, Cleveland  
**Greg Lovas**,\* Principal in Life Sciences, Columbia  
**Gordon Mackey**,\* Principal in Technology, Media & Telecom, Boston  
**Florence Magne**, Partner in Professional Services, Paris  
**Joe McCabe**, Vice Chairman in Financial Services, Boston  
**Martin Mendelsohn**,\* Partner in Professional Services, Washington, D.C.  
**Martin Noakes**, Partner in Technology, Media & Telecom, London  
**Ron Porter**, Partner in Financial Services, New York  
**Peter Reed**, Partner in Financial Services, Insurance Specialisation, New York  
**Daniel Soh**, Principal in Technology, Media & Telecom, Singapore  
**Florence Soulé de Lafont**, Partner in Financial Services, Paris  
**Pagan Van**, Managing Partner in Professional Services-Financial Services, Insurance Specialisation, Hong Kong  
**John Westropp**,\* Partner in Professional Services, Cleveland  
**Steve Winings**, Partner in Technology, Media & Telecom, Washington, D.C.  
**Kathryn Yap**, Managing Partner in Asia Pacific Technology, Media & Telecom, Singapore

\* promoted during this timeframe